



**GST** Awareness Program

## **Implementation & Procedure of Engineering Services**

**April 2014** 























## **Briefing Agenda**

- 1. Introduction Of GST
- 2. Registration
- 3. Responsibilities and Obligation of Registered Person
- 4. Entitlement of Input tax
- 5. GST Treatment on Supplies Made by Engineers
- 6. Supplies Spanning GST
- 7. Special Refund
- 8. Preparation & Readiness



#### **Proposed GST Model**

#### A common tax on



supplied in or imported into Malaysia



Goods and Services Tax (GST) Rate = 6 %, Threshold = RM500,000

#### To replace current taxes

Sales Tax • 5%, 10% & specific rate • Various threshold

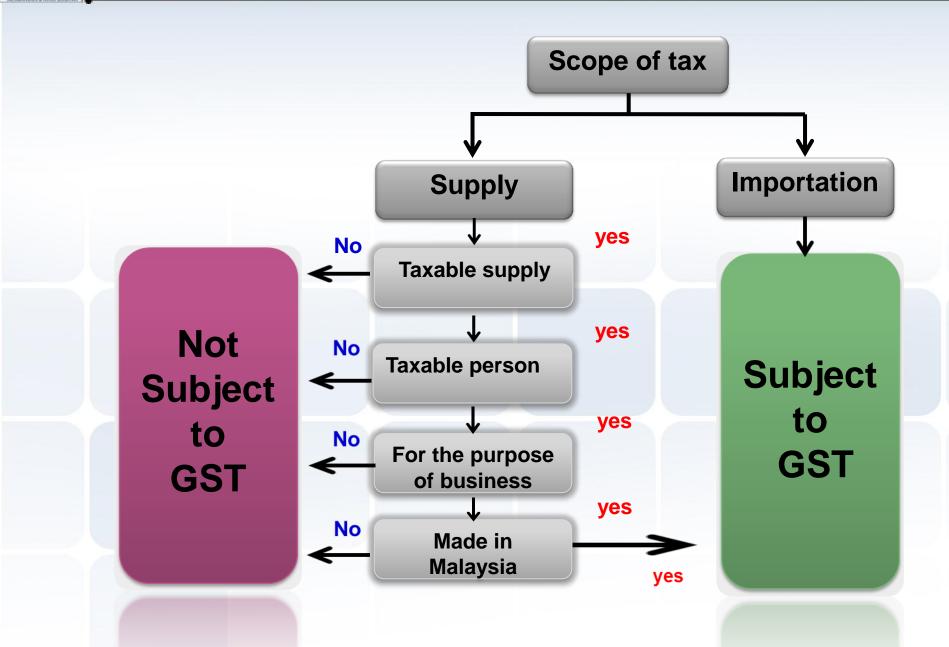
Service Tax • 6%, Various threshold



## Scope and charge

- GST is charged on
  - ✓ the <u>taxable supply</u> of goods and services
  - ✓ made by a taxable person
  - $\checkmark$  in the course or furtherance of business
  - in Malaysia
- GST is charged on imported goods and services

## **GST BASIC ELEMENTS OF GST**



## **BASIC ELEMENTS OF GST**

#### **Meaning of person**

Individual, corporation, Federal Government, State Government, statutory body, local authority, society, trade union, co-operative society, trust, partnership and any other body, organisation, association or group of persons, whether corporate or unincorporated

#### Meaning of a taxable person

a person who is or is required to be registered under GST

#### **Meaning of Business**

- Includes trade, commerce, profession, vocation or any other similar activity, whether or not for a profit
- Excludes employment under contract of service and hobbies



## Supply

- Meaning of Supply
  - to serve, to furnish, to provide something
    - in the case of goods the transfer of title or ownership, outright cash or credit sale, hire purchase etc
    - in the case of services the provision of services
  - anything done for consideration
    - sale, barter, exchange, license, rental, lease, right to use, gifts or disposition
    - linked to the supply
    - everything received in return for the supply of goods or services (in monetary or non-monetary terms)



## Supply

#### Meaning of Supply (cont)...

- certain transactions are not supplies
  - transfer of going concern (neither supply of goods nor services)
  - contribution to pension, provident or social security fund
  - compensation or liquidated damages
  - cash donation or grants where a person does not get benefits
  - disbursements, dividends, loan repayments or capital injection



- anything done with no consideration can be deemed to be a supply
  - disposal of business assets
  - business gifts (>RM500)

Supply

- Private use of business asset
- imported services
- goods supplied by overseas supplier via agents, contract or toll manufacturers (drop shipment)



# Registration



## **Liability to Register**

- Any person who makes taxable supply of goods and services in Malaysia
- Registration is mandatory for businesses with turnover that has exceeded the prescribed threshold
- Calculation of turnover for registration is based on the total value of the taxable supplies for a 12 month period
- Proposed threshold RM500,000.00



- Liability to register is determined by
  - historical turnover (based on turnover of the current month and the preceding 11 months) or
  - ✓ future turnover (based on turnover of the current month and the next 11 months)
- To apply for registration within 28 days from the end of the relevant month
- Effective date of registration will be on the 1<sup>st</sup> day of the following month



## Registration

#### Includes

- Standard Rated
   Supplies
- Zero Rated Supplies
- Deemed Supplies such as private use, etc.

#### **Excludes**

- Exempt Supplies
- ✓ Sale of Capital Assets
- Imported Services
- ✓ Out of Scope Supplies



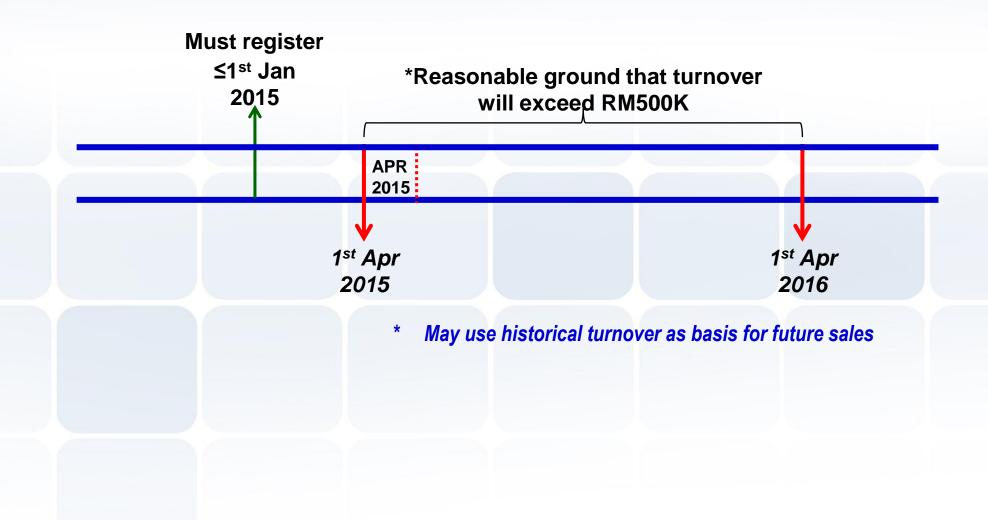
## **Calculation of Taxable Turnover**

For All services made by Engineers

- turnover calculation based on
  - > annual turnover

> turnover exceeds the threshold in the past 12 months or within the future 12 months

## Registration before appointed date



### **GST RETURN**

\* Late Registration Penalty under Section 21(6)

No. of Days Late	Rate of Penalty	No. of Days Late	Rate of Penalty
1-30 days	1500	240-270	13500
31-60 days	3000	270-300	15000
61-90 days	4500	300-330	16500
91-120 days	6000	330-360	18000
120-150 days	7500	> 360	20000
150-180 days	9000		
180 -210 days	10500		
210-240	12000		



## Registration

#### **Voluntary Registration**

- For businesses below threshold
- Must remain in the system for at least 2 years

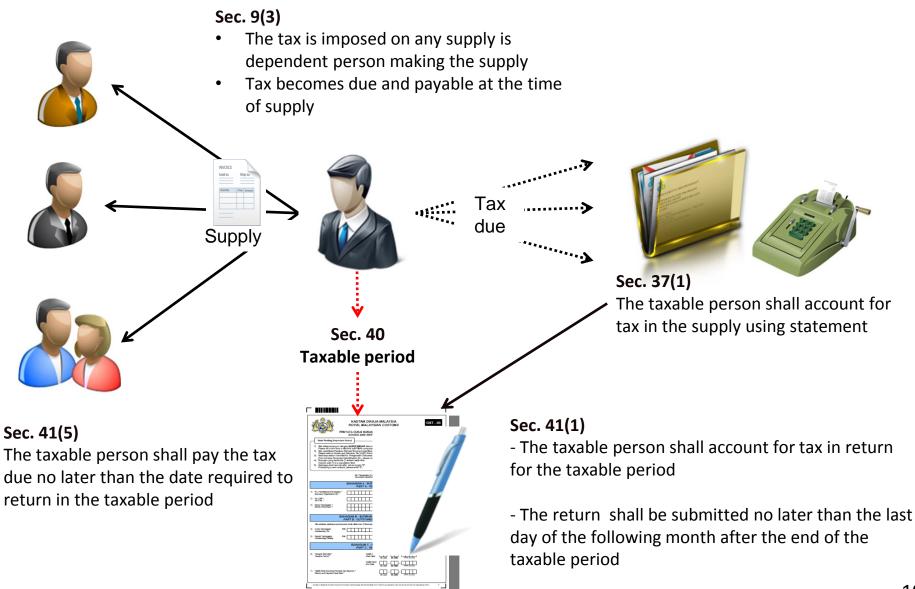
#### **Other types of Registration**

- Branches /Divisional registration
- Group registration
  - ✓ Various members of companies under one group
- Agent principals registration
  - ✓ Registration for non-resident
- Joint Venture (JV) registration
  - ✓ Petroleum exploration activity



# Responsibilities and Obligations of Registered Person

## Liability of taxable person





#### As a registered person, what are my responsibilities?

Must comply with the requirements under the GST legislation as follows:

- i. account for GST on taxable supplies made and received
- ii. **submit GST return (GST-03)** and pay tax not later than the last day of the following month after the taxable period;
- iii. issue tax invoice



#### Cont...

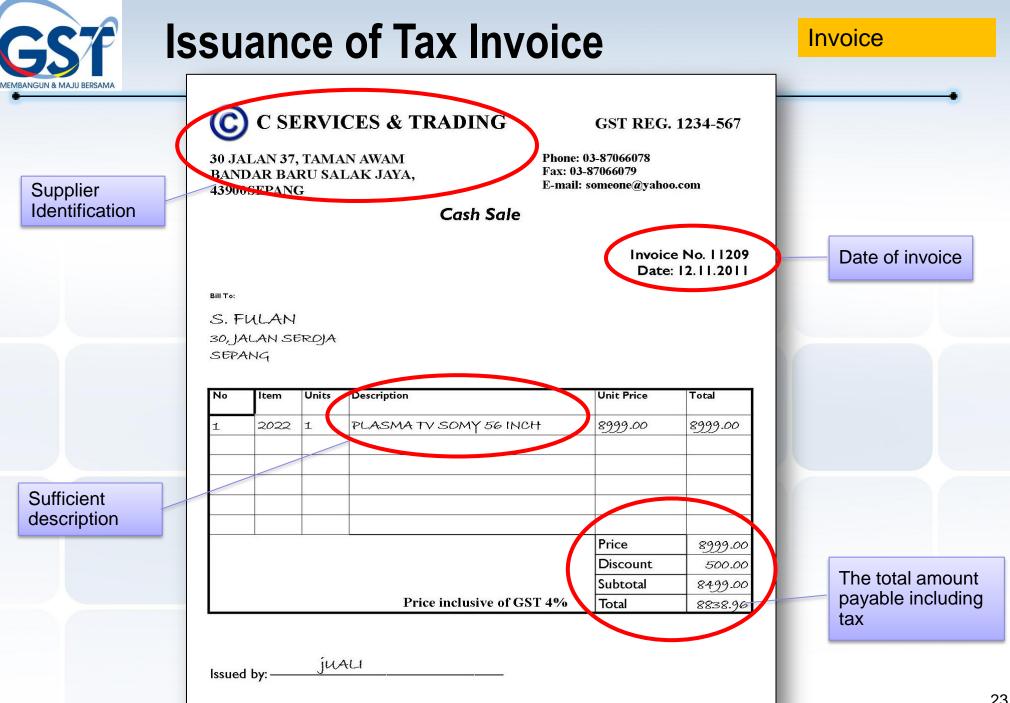
- iv. **inform Customs of the cessation of business** within thirty days from the date of business cessation;
- v. inform Customs on any changes of address, taxable activity, accounting basis and taxable period; and
- vi. keep adequate records of business transactions relating to GST in the National or English language for seven years.

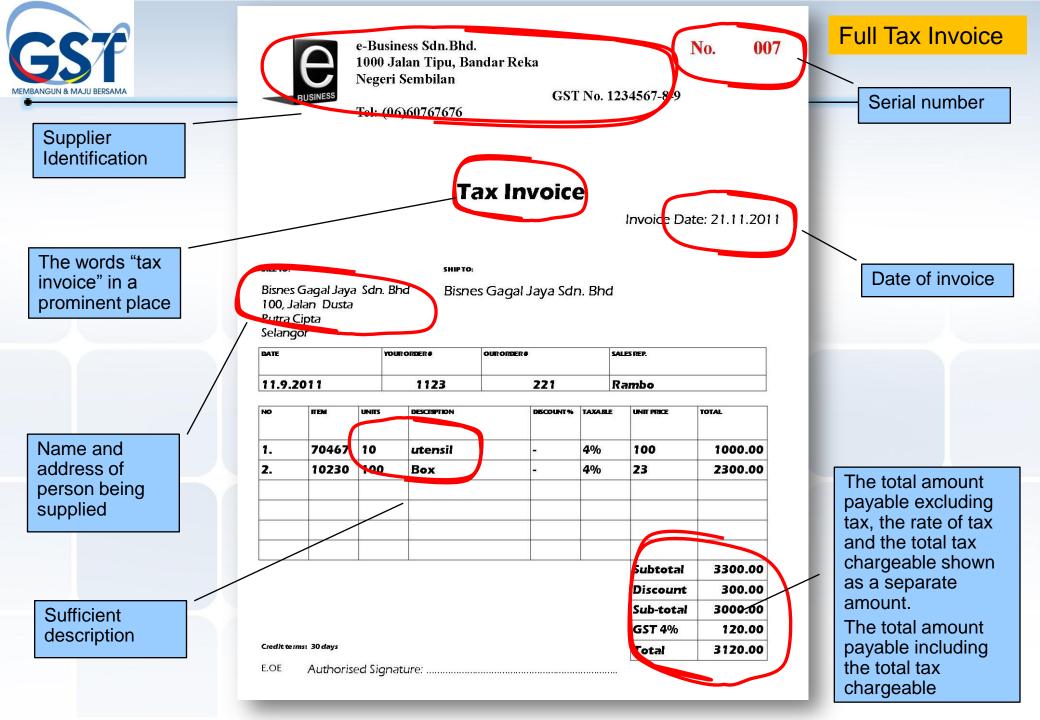


## **Issuance of Tax Invoice**

✓ simplified tax invoice

Types of tax invoice when making taxable supplies
 ✓ full tax invoice







## **Issuance of Tax Invoice**

Statement "Price inclusive of GST 4%" need to be printed here

#### Simplified Tax Invoice

#### PETRONAS

Putenamer (PSS S2 City Park) City Park Lot c Plot 6283 70300 Bandar Senemban 2, Senemb 06-6015442 27.Jun2012 07:24PM

Card Desc	Visa	
Terminal	95956203	
Site Id	000027006209456	
Site Tran No	196695	
POS STAN	450083	
Ref	004321796565	
Card	446032	
Card Exp	06/16	
B. Approval	004926	
B. Trace No	796565	
TC	65786c06010367c4	
App	MAYBANKARD VISA	
App ID	a000000031010	

APPROVED 00 000 PRIMAX 95 XTRA RM55.11 29.0041troRM1.900/1tr

TOTAL. RM55.11

#### Mesna cand APPROVED

Cand	70838155.	2328
Issued		29
Bonus		0
Available	Balance	451

JURIAH NOOR JUHARI Thank You For Visiting PETRONAS The total amount payable including GST 4%



## **Submission of Tax Return**

## **Taxable Period**

- Regular interval period where a taxable person accounts and pays GST to the government
- To determine at the time when the GST registration is approved
  - ✓ quarterly basis
    - for businesses with annual turnover not exceeding RM5 million
  - ✓ monthly basis
    - for businesses with annual turnover exceeding RM5 million
- A taxable person may apply to be placed in any other category other than his pre-determined taxable period



## **Submission of Tax Returns**

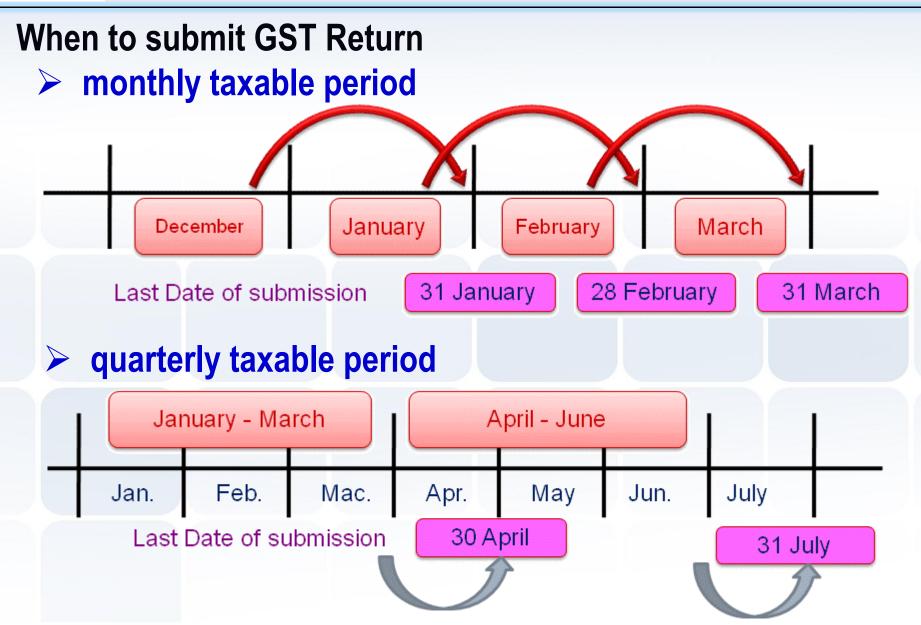
## Filing of Returns

- GST returns and payments to be submitted not later than the last day of the month following the end of the taxable period
- Electronic filing is encouraged

KASTAM DIRAJA MALAYSIA ROYAL MALAYSIAN CUSTOMS PENYATA CUKAI BARANGAN DAN PERKHIDMATAN GOODS AND SERVICES TAX RETURN			
<ol> <li>Sila Isikan borang Ini dengan HURUF BESAR dan menggunakan pen mata bulat berdakwat hitam. Piease fil in this form in BLOCK LETTERS using black ink ballpoint pen.</li> <li>Sila rujuk Buku Panduan Mengisi Borang Cukai Barangan dan Perkhidimatan (CBP). Piease refer to Goods and Services Tax (S07) Forms Guide.</li> <li>Sekiranya belum memiliki No. Pengenalan Dokumen, sila hubungi Pusat Panggian Kastam di tailan 1-800-XXXX. If do not have Document identification Nio, piease contact Customs Call Center at 1-800-XXXX.</li> <li>Ruangan yang bertanda (*) adalah wajto disi. Column with (*) is a mandatory field.</li> <li>Sekiranya lixra bernial sitar, sila isi anga *0*. If declaring a zero amount, piease wite *0*.</li> </ol>			
No. Pengeralan Dokumen * Document Mentification No. *			
BAHAGIAN A : BUTIRAN ORANG BERDAFTAR PART A : REGISTRANT DETAILS			
1) No. Pendaflaran Perniagaan * Buakess Registration No. *			
2) No. CBP * GST Mo. *			
3) Name of Buahess *			
BAHAGIAN B : BUTIRAN TUNGGAKAN CUKAI / PENALTI PART B : OUTSTANDING TAX / PENALTY DETAILS			
Sila abaixan sekiranya pembayanan telah dilakukan (Please Ignore # payment has been mede)			
4) Cutial Tertunggak Oststanding Tar     PM			
BAHAGIAN C : BUTIRAN PENYATA PART C : RETURN DETAILS			
6) Tempeh Bercukai* Tarikh Mula Tarabé Period* Start Date = = = TTT (17/17)			
Tarikh Akter End Date Hei (00) - 00 (400) - 1111 (1111)			
The sector of the sector			

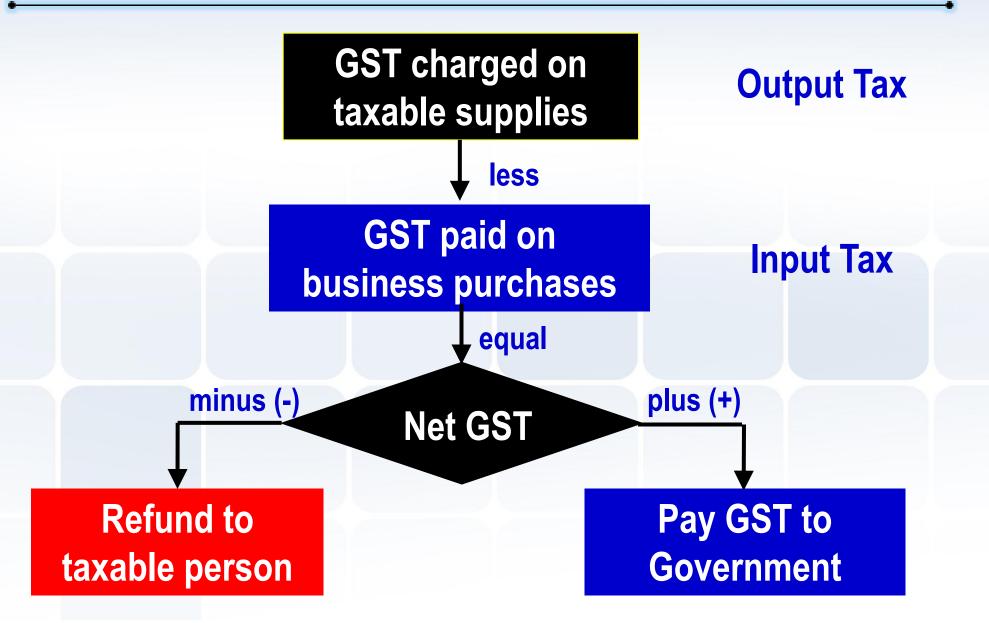


## **Submission Of Tax Returns**





## **Submission of Tax Returns**

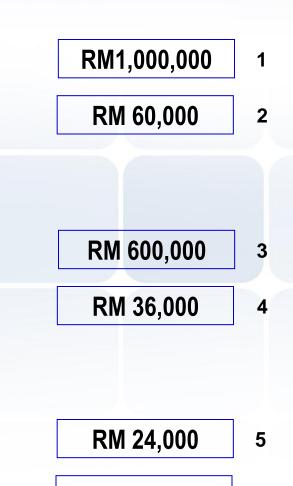




## **Submission Of Tax Returns**

## Sample of GST Return

- Calculation of output tax
  - Value of taxable supplies made
  - Output tax
- Calculation of input tax
  - Value of taxable supplies received
  - Input tax
- Net tax payable/refundable
  - GST payable (2 4)
  - GST refundable (4 2)



6



## **Submission of Tax Returns**

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  - Input tax
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  - GST refundable (4 2)





## **Payment of Tax**

## Last day to pay tax

- last day of the month following the taxable period
  - $\checkmark$  if last day is a holiday
    - the following working day
  - GST Refunds
    - ✓ 14 working days for electronic submission
    - ✓ 28 working days for manual submission



## **Keeping of Records**

## Records

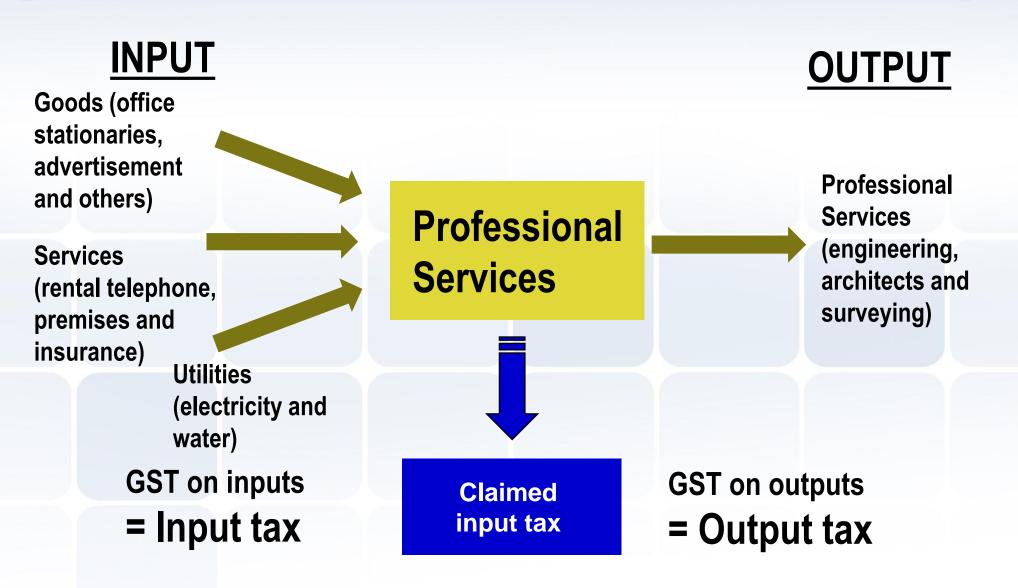
- Bahasa Malaysia or English
- 7 years
- can be kept in soft or hard copy
- to be kept in principal place of business



## **Entitlement of Input Tax**



## **Input Tax Credit**





## **Input Tax Credit**

- Can claim Input tax on
  - Input used wholly in making taxable supply
    - standard rated or zero rated supplies
    - disregarded supplies (supplies within group, supplies made in warehouse and supplies between toll manufacturer and overseas principal)
    - supplies made outside Malaysia which would be taxable supplies if made in Malaysia
  - Apportioned between taxable and exempt supplies if making mixed supplies
  - Exempt supplies is below the de-minimis limit



## **Input Tax Credit**

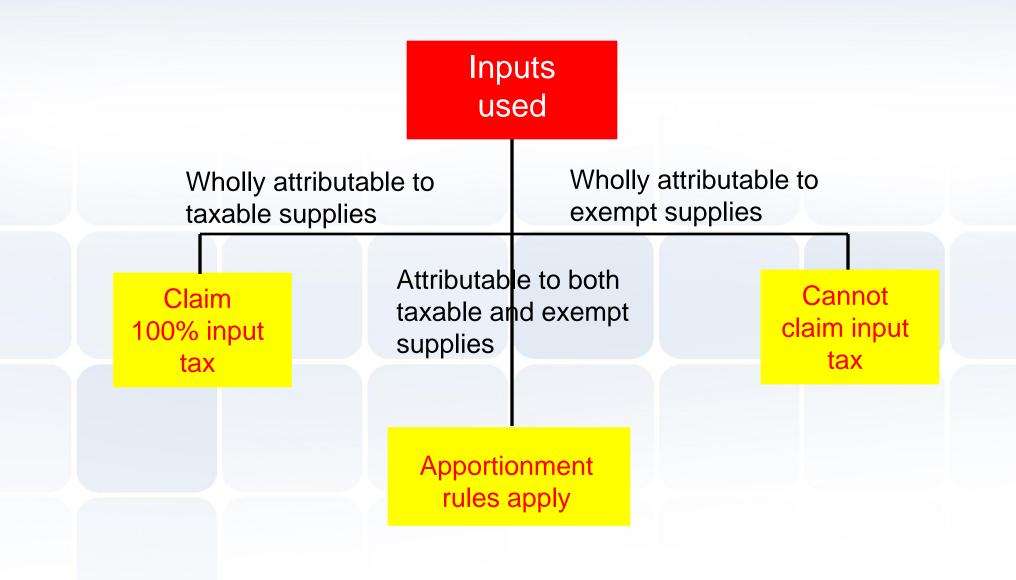
 No apportionment if can attribute wholly to taxable or exempt supplies

- Full input tax if wholly attributable to taxable supplies
- > no input tax if wholly attributable to exempt supplies
- Apportionment rules

applicable when goods and services are used for both taxable and non-taxable



#### **Input Tax Credit**





### **Entitlement to Input tax**

#### **Treatment For Engineers**

- Services made by Consulting Engineer is a taxable supply regardless whether related to taxable or exempt property
- all input tax is claimable
- attributable to making taxable supply



### **Input Tax Credit**

#### **Prerequisite for ITC Claim**

- Claimant must be a taxable person
- Must have a valid tax invoice
- Invoice issued under the name of the claimant
- Goods and services acquired are not subject to any input tax restriction e.g. motorcars
- Goods and services are acquired for the purpose
   of making taxable supply



## **Input Tax Credit**

- Cannot claim input tax even though GST is chargeable
- Blocked supplies:
  - passenger motor cars including hiring
  - family benefits
  - Club subscription fee
  - medical and personal accident insurance
  - > medical expenses

entertainment expenses except for employees Note: No GST will be imposed on subsequent supply of the above item



# GST Treatment on Engineering sectors

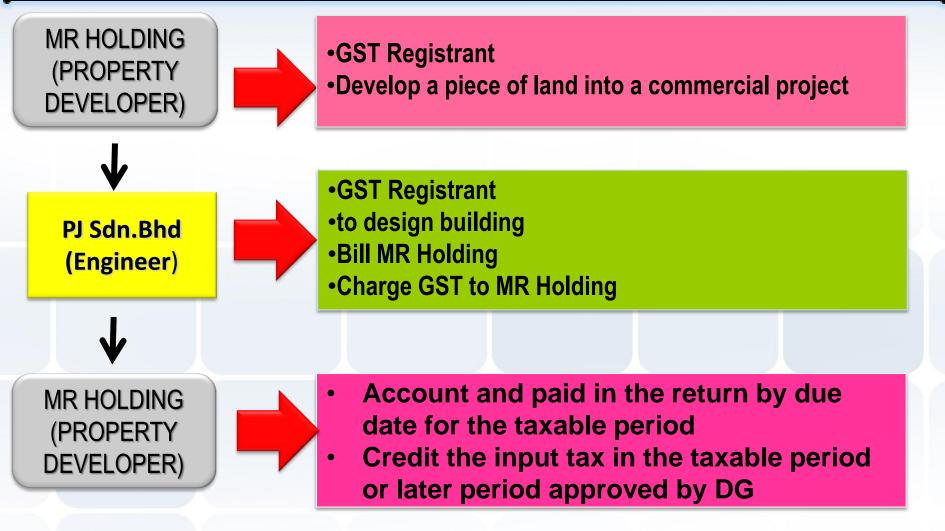


## **GST Treatment in Engineering Services**

- Engineering is a professional service that provides independent expertise in engineering, science and related areas to governments, industries, developers and construction firms.
  - ✓ Design and build the infrastructure



## **GST Treatment in Engineering services**





## **GST Treatment on Engineering Services**

## Time of supply

- > the time to account for GST is at the earlier of the following
  - ✓ when payment is received or
  - $\checkmark\,$  when tax invoice is issued



#### **Time of Supply and Accounting Period**

- The engineers accounts for GST based on the date of tax invoice is issued
  - ✓ assuming you are on a monthly taxable period and you issue a tax invoice on 1st April
  - ✓ need to account for GST in your April GST return



#### Discount

- Discount is allowed
- GST is charged on the discounted or reduced amount
   Deposit
- Subject to GST if payment is for progress payment or to offset future payment
- Have to account for GST on payment received or tax invoice issued whichever is earlier
- No GST if the deposit serves as security



#### Hold or cancelled project

- Subject to GST
- These services have been performed and billed
- Fees
- Imposed for purpose of accreditation is not regarded as supply of goods or services if:
  - to the members relates to its aim and objectives and available without payment other than a membership subscription
  - ✓ Value of the supply is norminal



#### Disbursements

- Payment made by one party (agent) on behalf of another for good or services received by another party (client)
- not subject to GST with conditions :
  - > payment on behalf of client to a third party
  - > the client actually received the goods or services
  - the client knew that the goods or services paid for is provided by the third party.
  - > The payment is authorized by client



#### **Disbursements (continue)**

- Conditions:
  - > The client was responsible to pay
  - > the payment is itemized
  - > the person claims the exact amount from the client
  - the payment is clearly additional to the supplies the person makes to the client.



- Bad Debt Relief
  - entitle to relief on bad debts if the taxable person has not received any payment or part of payment in respect of the taxable supplies
- Conditions to apply relief
  - ✓ GST has been paid
  - has not received any payment or part payment 6 months from the date of supply or the debtor has become insolvent before the period of 6 months has elapsed
  - sufficient efforts have been made to recover the debt



#### **Imported Services**

- Subject to GST
- Reverse charge mechanism
  - The recipient has to account for GST if he provide the services by himself as a wholly taxable supplies
  - Can claim input tax



### **Imported Services**

Type of Person	Tax Status	Documentation	
Taxable supplier	Full ITC	GST03	
Mixed supplier	Apportionment of ITC	GST03	
Non Registered -Exempt Supplier -Below threshold	Incurred GST	GST05	
Individual / Non Business	No GST	No	
Recipient in DA	No GST	Νο	



## **Employee Benefits**

- Employees benefit include any right, privilege, service or facility provided free of charge to employees
- All goods provided free to the employees to be subjected to GST (subject to gift rule of RM500) except those exempted, blocked input tax and zero rated goods
  - $\checkmark$  input tax claimable
  - ✓ output tax on gifts > RM500
    - Value to be based on open market value
- Services supplied free
  - ✓ no GST



# Supplies Spanning GST



## **Supplies Spanning GST**

#### Meaning of supply spanning GST

 payment or invoice before appointed date and supply takes place on and after appointed date e.g. sales of goods, airline tickets and cinema

#### **General Rule**

- any supply before appointed date not subject to GST
- any supply on or after appointed date subject to GST

#### **Exception to the general rule**

- supply of warranty
- provision of services where service tax has been charged
- provision of goods where sales tax has been charged
- non reviewable contracts



## Supplies Spanning GST

BEFORE GST	ON OR AFTER GST	IMPLICATION ON GST	
Goods or services supplied	Invoice issued or payment received	Not subject to GST	
Invoice issued or payment received	Goods or services supplied	Value of supply deemed inclusive of GST and account in the 1 <sup>st</sup> taxable period after the appointed date	



## Non Reviewable Contract

#### Non reviewable contract

- written contract with no provision to review consideration for the supply until a review opportunity arises
  - AND

made no less than 24 months before 1.4.2015



#### **Meaning of review opportunity**

- Opportunity for supplier either by himself or with agreement to
  - change the consideration because of the imposition of GST
  - conduct a review after AD , renegotiation or alteration of consideration, or
  - conduct a review before AD, renegotiation or alteration of the consideration



- Zero rate supply for 5 years from 1.4.2015 or when a review opportunity arises whichever is the earlier if
  - ✓ both supplier and recipient are registered persons;
  - ✓ supply is a taxable supply; and
  - the recipient of the supply is entitled to claim input tax on that supply
  - After 5 years period, revert to either standard rate or zero rate





## **Special Refund**



#### Entitle to special refund of sales tax if

- claimant is registered (mandatory) person
- hold goods on appointed date for making taxable supply
- goods are subject to sales tax
- holds relevant invoices or import document to show sales tax has been paid



#### Goods not eligible for special refund

- capital goods e.g. building and land
- goods used partially or incorporated into other goods e.g. raw materials, work in progress
- goods for hire e.g. cars, generators
- goods not for business e.g. personal use
- goods not for sale or exchange e.g. containers, pellets, stationeries, moulds, manufacturing aids
- goods entitled to drawback
- goods allowed sales tax deduction under Section 31A Sales Tax Act 1972 (credit system)



Manner to claim special refund

- claim within 6 months from appointed date
- for special refund < RM10,000 require audit certificate signed by a chartered accountant
- for special refund ≥ RM10,000 require audit certificate signed by an approved company auditor
- use special form to claim refund (manual or online)
- to be given in eight (8) equal installments over a period of two
   (2) years
- to account as output tax if special refund is claimed and goods are returned

#### **Special Credit Application**

	*Mandatory Field
GST No. *	
Search Clear	
Applicant's Information	
Name of Business/Company	
Business Address	
	Postcode Town
	State - Please Select - 🛛 👻
Application Details	
Received Date *	- Select Day - 💌 / - Select Month - 💌 / - Select Year - 💌
Sales Tax License No.	
Total Purchase Value (RM) *	
Full Sales Tax Amount Claimed (RM) *	
20% Method Amount Claimed (RM) *	
Remarks *	
Supporting Documents	
External Audit Certificate	
Internal Audit Certificate	
Copy of Sales Tax License	
Others (Please Specify)	
Signature Confirmation *	
Submit	



## **Special Refund**

# Reduce special refund to 20% (20% method)

- purchase goods from non licensed manufacturers
- goods are subject to sales tax
- holds invoices which does not show sales tax has been charged
- claimant is a registered (mandatory) person
- hold goods on appointed date for making taxable goods



## **Special Refund**

#### 20% method

- reduce the actual purchase price by 80% for goods held on hand on appointed date
- **Special refund** = actual price x 20% x sales tax rate
- Example:
- Purchase RM15,000 of raw materials but holds RM10,000 on appointed date
- **Special refund** = **RM10,000 x 20% x 10%** 
  - = RM200







## **GST Implementation Approach**

#### To implement a GST compliant system

GST	1 <sup>st</sup> phase 2 <sup>nd</sup> phase		3rd	3 <sup>rd</sup> phase	
Project Team	Initiate impact study	Make change system proc and staff trai	esses GST	Register for GST and dry run	
	Nov 2013 Jan 201		pt 2014 Oct 20	14 Mar 2015	
(3 months)(8 months)(6 months)Key areas requiring attention					
Tax regulatory compliance	Documentation and system	Legal and transitional issues	Education and training	Vendor and supplier communication	



#### **GST Implication on Registration**

- > pre-registration
  - registration exercise begins 6 months before date of GST implementation
  - mandatory registration
    - to register 3 months before date of GST implementation
- voluntary registration
  - input tax consideration
  - consumer profile



#### **GST Implication on Prices**

- identify existing suppliers
  - talk to small suppliers to get them registered
  - review procurement policy to avoid tax cascading
  - negotiate prices with suppliers to pass on saving
- review sales price
  - pass on saving
  - absorption of GST
  - Price Control and Anti Profiteering Act 2011



#### **GST Implication on Stock Management**

- > monitor business stocks
  - purchase strikes and lulls
  - procurement policy
  - registration and deregistration
  - special refund
    - physical stock take on hand
    - documents to support refund
    - audit certificate



#### **GST Implication on Cash Flow**

- need to analyse cash flow impact
  - cash recover from customer before GST is due
  - assess the need to provide for one time fund to cater for GST payment upfront
- review credit terms to customers

#### **GST Implication on Invoicing**

- identify whether standard rate, exempt, zero rate or out of scope supply
- issuance of full and simplified tax invoice
- > 21 days rule



#### **GST Implication on Output Tax**

- gifts > RM500 subject to GST
- commercial samples in a form not ordinarily available for sale to the public not subject to GST
- > deemed supply eg. private use and disposal of business assets subject to GST
  - supplies to connected persons



#### **GST Implication on Input Tax**

- input tax credit
  - apportionment of input tax
  - annual adjustment (partial exemption)
  - Capital Goods Adjustment
- blocked inputs not claimable
- incidental financial supplies
  - claim > RM500 to be supported by full tax invoice



#### **GST Implication on Contracts**

- > avoid long term contract without legal review
- > absorption of GST
- pricing strategy to pass on saving
- **GST Implication on Human Resource**
- > upgrade staff understanding of GST
- > avoid unnecessary mistakes
- False information may open to audit case
- review policy on fringe benefits



#### **GST Implication on System**

- perform complete mapping of transactions to identify required changes and GST liability
- use of online submissions to tax agency
- computerised system
  - system processes
    - print receipts with GST amount
    - ✤ issue GST invoice
    - claim for refunds and bad debts
    - prepare GST returns and make adjustments
  - > approach internally, vendor, COTS



## Conclusion

Both business community and Government are well -prepared to implement GST

Implementation problems are minimized

Minimum impact on prices of goods and services

**Public accept GST implementation** 



## **End of Presentation**

#### GST Unit Royal Malaysian Customs Department Ministry of Finance





## **Comments and Enquiries**

 Royal Malaysian Customs Department, Goods & Services Tax Division, Ministry of Finance, Komplek Kementerian Kewangan, No.2, Persiaran Perdana, Precint 2, Pusat Pentadbiran Kerajaan Persekutuan Malaysia, 62596 PUTRAJAYA. Tel : 03-88822420 / 88822522

ii) GST PORTAL: <u>www.gst.customs.gov.my</u>

iii) Customs Call Centre (CCC)
 Tel: 03- 78067200
 Fax: 03- 78067599
 Email: ccc@customs.gov.my



Bad debts in relation to a sale before AD Claim within 3 months

Debit note raised on or after AD for a sale before AD

- $\rightarrow$  cannot charge sales tax
  - → account for sales tax?

# Bill of Demand for an offence before AD Claim within 3 years from the date of which whole sales tax is payable / deficient tax paid

Outstanding Sales tax deduction (credit system)
 Last deduction from the sales tax payable in the last return
 Any balance not refundable, consistent with current practice